Compare kitchen quotes

A practical checklist for a like-for-like comparison

Use the same room plan and written brief for each supplier. Mark anything unclear as "not confirmed" and ask for a written answer before comparing totals.

- ☐ **Cabinetry and construction**
  Confirm cabinet sizes, internal materials, door construction and whether the design is true in-frame or in-frame-effect.
- ☐ **Door finish and visible details**
  Record the finish, colour, handles, hinges, end panels, plinths, trims and decorative details.
- ☐ **Storage and internal fittings**
  List drawers, pantry fittings, waste separation, corner solutions and internal lighting.
- ☐ **Worktops and surfaces**
  Match the specified material, thickness, edges, cut-outs, upstands and any waterfall ends. Clarify templating and fitting.
- ☐ **Appliances and accessories**
  Compare exact model numbers, quantities and what is included for sinks, taps, extraction and accessories.
- ☐ **Delivery and access**
  Confirm delivery scope, storage requirements, access restrictions and responsibility for handling.
- ☐ **Installation and building work**
  Separate kitchen fitting from electrical, plumbing, flooring, decorating and other trades. Identify who coordinates them.
- ☐ **Exclusions, allowances and changes**
  Check provisional allowances, excluded work and how specification changes are agreed and costed.
- ☐ **Totals and payment stages**
  Confirm whether each total includes VAT, the payment schedule and any time limit on the quote.
- ☐ **Programme and aftercare**
  Ask about estimated lead times, dependencies, written warranty terms, remedials and the aftercare contact.

Read the kitchen quote-comparison guide

Your comparison record

Keep this sheet with the written quotations

Project / postcode: _____ Date: _____

Compare	Supplier A	Supplier B	Questions / differences
Quote reference / date			
Cabinets + door finish			
In-frame construction			
Worktops + installation			
Appliance model numbers			
Internal fittings			
Delivery + access			
Kitchen fitting / trades			
Exclusions / allowances			
Total incl. VAT / payments			
Lead time / aftercare			

Ask suppliers to confirm every material difference. A lower total can cover a different scope; a higher total does not by itself prove better suitability.

Request a design consultation